



# 2018 Statement of Qualifications

*Transforming Energy / Transforming Business™*

[namastesolar.com](http://namastesolar.com) • 303.447.0300

**Boulder Office**  
6707 Winchester Circle  
Boulder, CO 80301

**Denver Office**  
888 Federal Boulevard  
Denver, CO 80204

**California Office**  
1500 Palma Drive, 2nd Flr  
Ventura, CA 93003

**New York Office**  
122 Main Street  
New Paltz, NY 12561

# About Namasté Solar

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Namasté Solar is a recognized expert in solar PV technology, providing forward-thinking and client-centered solar energy solutions. As an employee-owned company founded in 2005, our nationally recognized staff provides years of comprehensive experience and a commitment to value engineering. Our design engineers have completed projects in utility districts across the country and can navigate your project from initial planning through financing, permitting, interconnection, construction and final commissioning.

We believe in quality engineering, uncompromising integrity and unparalleled performance, all of which are at the core of our work ethic. This culture has made Namasté Solar one of the most experienced EPC and solar PV integrators in the United States. We are an employee owned cooperative, well-versed in the intricacies of project implementation and the importance of working hand-in-hand with all project stakeholders.

Our commercial projects include a wide range of rooftops, solar carports and ground mounted systems, including one of the largest rooftop arrays in the state of Colorado – a 2.3 MW system at the National Renewable Energy Laboratory. Our other projects include a 2 MW single axis tracker for Ecoplexus in Sterling, Colorado, a 2.3 MW fixed tilt ground mounted array for Clarkson Solar in Potsdam, New York and a 1.5 MW fixed tilt ground mounted array for Kenyon Energy in Williamson, New York.

Namasté Solar provides a broad range of operations and maintenance (O&M) services, supported by a team experienced in operations and asset management. Our O&M technicians have a detailed knowledge of PV in commercial environments, are recognized by the North American Board of Certified Energy Practitioners as Certified PV Installation Professionals, have OSHA and NFPA 70E certifications, are trained and certified on a wide variety of inverter maintenance requirements, and have training in all aspects of photovoltaic technology, including technical design, project management, installation, system monitoring (DAS), and related technologies.

Namasté Solar is most widely recognized for its exceptional design/build services, conscientious business practices, and commitment to community philanthropy.

## *Relevant Certifications*

- 30 NABCEP (North American Board of Certified Energy Practitioners) Solar PV Installation and Sales Professionals
- 3 On-staff Master Electricians
- 11 On-staff Journeymen Electricians

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## **Contact Us**

**p.** 303.447.0300 x 250  
**e.** [info@namastesolar.com](mailto:info@namastesolar.com)  
**w.** [namastesolar.com](http://namastesolar.com)

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# Project Team

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## **JASON SHARPE // CO-OWNER**

### *CEO*

Jason is a solar industry veteran with over 15 years experience designing systems in the solar PV industry. From the hybrid solar electric vehicle he designed as a college senior project in 1994, to multi-megawatt grid-interactive commercial systems; his expertise spans a broad range of solar applications. He has published articles in Solar Pro Magazine, and given numerous technical presentations to a wide variety of audiences including solar conferences, the International Code Council (ICC) and various electrical engineering firms. He has served on technical advisory boards for the DOE, NREL, Colorado's Governors Energy Office, and local inspector groups. Certifications include: Colorado Master Electrician license, NABCEP Certified Solar PV Installer. Jason holds an Electrical Engineering degree from the University of Vermont.



## **HEATH MACKAY // CO-OWNER**

### *Project Development Manager – Southwest Region*

Heath Mackay joined Namasté Solar in early 2008 and is the senior project developer on the commercial team. As a NABCEP certified Solar PV sales professional, he excels at all aspects of the project life-cycle including feasibility assessment, design, financial modeling, relationship management, and contract negotiation. He firmly believes that developing lasting relationships with each stakeholder and exceeding their expectations are key elements to a successful project.

Heath also brings a wealth of project management and client relationship skills to Namasté Solar from his previous experiences. Upon graduating from Colorado State University with a Natural Resources Degree, Heath led field study courses and adventure trips in Belize, Costa Rica, Mexico, and Guatemala. Continuing his passion for connecting people with the natural environment, Heath was the Projects Director for Volunteers for Outdoor Colorado (VOC), where he organized and led more than 100 conservation projects. After five years with VOC, Heath started Mackay Carpentry, a successful construction company that specialized in custom carpentry projects for high-end clients.

# Project Team

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## **RYAN DULANEY // CO-OWNER**

### *EPC Business Development*

Since beginning in the solar industry with Namasté Solar in 2007, Ryan Dulaney has directly installed, designed, or managed over 1,000 commercial and residential solar electric projects totaling over 30 MW of installed DC capacity. He has been a NABCEP Solar PV Installation Professional since 2009. After transitioning away from his previous role as Director of Commercial Operations at Namasté Solar in early 2017, Ryan is currently responsible for developing EPC business in Colorado and the Southwestern U.S.

In addition to his various job roles at Namasté Solar, Ryan also spent four years teaching solar classes as an instructor in the Energy Department at Red Rocks Community College, and served on the Board of Directors for both the Rocky Mountain Chapter of Independent Electrical Contractors (IEC) and GRID Alternatives–Colorado.



## **DAN FERGUSON // CO-OWNER**

### *Project Developer*

Dan Ferguson joined Namasté Solar in the Fall of 2015 with 6 years of experience in the solar PV industry. With a concentration in developing projects for municipalities, rural utility companies and large commercial entities, Dan is experienced with all aspects of the project development process including initial feasibility, preliminary design and financial modeling, as well as contract negotiation. He focuses on taking a consulting role, understanding the client's priorities and finding solutions to best meet their needs. As a project developer, Dan has developed several large scale projects, which includes a number of medium to large ground mounted arrays and multi-site portfolios in the Colorado Front Range. For bid structured projects, Dan is responsible for managing RFP responses and negotiating the final terms and conditions of projects won.

# Project Team

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## **CHRIS BYERS**

### *EPC Business Development*

Chris Byers brings extensive leadership experience to the table after starting his solar industry career in 2010. He worked his way through various roles as a field installer, marketing manager, international projects manager, and eventually took on the role of CEO for a Pennsylvania-based EPC. Currently, Chris serves as a Commercial Project Developer at Namasté Solar with a focus on the Northeast. He has managed over 25 MW since 2016, and strategizes with the company's leadership team to further develop and streamline operations in the Northeast. Chris has a keen ability to build lasting relationships with clients, contractors, utilities, and other stakeholders involved in each project.

Chris has designed and managed solar projects in the United States, Haiti, and Kenya including a small-scale off-grid, hybrid battery backup, grid tied residential, and multi megawatt grid interconnected systems. While in Haiti, he also served as a consultant for one of the largest global NGO healthcare providers to assess the health and status of their battery backup solar systems installed on their nine country-wide clinics. He has also participated in the UN Working Group dedicated to solving global energy poverty. Chris also holds his NABCEP PV Technical Sales Certification and is a proud Co-Owner at Namasté Solar.



## **MAX CHRISTIAN**

### *Project Developer*

Max Christian joined Namasté Solar in 2008 and is responsible for developing solar and storage projects nationally. Previously, Max served as the Chief Operations Officer at Namasté Solar and supported the company's strategic growth and development. With a background in green building and facilities management, Max brings a diverse blend of project development and contract management experience. Recently Max spent two years developing solar plus storage microgrids for remote communities in South America. Max also serves on the board of Twende Solar, helping communities in need gain access to solar energy. Max holds a BA in Philosophy from the University of Southern California and a MS in Sustainable Development from the University of Maryland.

# Project Team

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## **JOHN SHAW**

### *Project Developer*

John Shaw first entered the solar industry in 2006 as an installer of residential and commercial systems. His experience broadened from there, and now includes design and sales for both residential and commercial systems. John also spent three years representing an American commercial smart inverter manufacturer, spec'ing 500-750 kW inverters for projects all over the Western United States. His background includes design and installation training from Solar Energy International, as well as NABCEP certification as a Solar PV Technical Sales Professional. John joined Namasté Solar as a Commercial Solar Project Developer in 2017, and focuses on developing projects in Colorado. His passion for renewable energy is evident in his personal life as well, as he owns both PV and solar thermal water heating systems, as well as an electric vehicle.



## **JONATHAN ERNST // CO-OWNER**

### *Commercial PV System Designer*

Jon brings to Namasté Solar his experience as an electrical engineer and his commitment to the use of renewable energy. After graduating in 1991 with a degree in electrical engineering, he worked in California's Silicon Valley, serving in both engineering design and management roles. During this time, Jon was given the opportunity to work for a year in Japan, where he developed a keen interest in the uses of solar energy. In 2004, after gaining additional experience as a reliability engineer, he turned his energies toward issues of sustainability, working first on straw-bale construction and then focusing on PV design and installation. Jon has worked with Namasté Solar since 2006, and is certified in solar PV installation by NABCEP and COSEIA, with extensive experience in both AutoCAD and PVSyst.



## **MARTIN BEGGS // CO-OWNER**

### *Commercial Technical Designer*

Martin joined Namasté Solar as an installer in August of 2008. In early 2010, having recently become a NABCEP Certified PV Installer, Martin changed roles within Namasté Solar to that of Technical Designer and Project Manager, where he completed over 250 residential projects. Martin joined the Commercial Design Team early in 2013, where he has enjoyed further specialization in the fascinating and challenging field of commercial PV system design. Martin holds a BS from the University of California, Davis.

# Project Team

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## **NICK WILLIAMSON // CO-OWNER**

### *Pre-Construction Manager*

With over nine years in the solar industry, Nick Williamson has a wide range of experience from residential sales to utility scale project management. In 2015, he served as the project manager for a solar project at Colorado State University that amounted to installing 1.2 MW of rooftop solar across the campus. In his present role as Namasté Solar's Pre-Construction Manager, Nick oversees estimating, operational feasibility, and procurement on projects ranging from commercial rooftops to small utility-scale projects across the country. Nick received his BA in Economics from Hamden-Sydney College in 2001 and his Masters in Environmental Policy from The University of Denver in 2012.



## **JON WEDEL // CO-OWNER**

### *Commercial & Utility Operations Director*

Jon Wedel is an eighteen year electrical industry veteran and has been active in the PV industry for eleven of those years. His direct experiences in the PV industry include management, operations, PV system sales and design, system installation, and PV system service. As a co-owner at Namasté Solar, he currently directs the operations of the Commercial and Utility teams. Jon is also a Colorado State Licensed Master Electrician, RME for our California C-10 license, and former Namasté Solar Board Director with four years of service.



## **RYAN WALKER**

### *Regional Operations Manager, Colorado*

Ryan Walker comes to Namaste Solar in the Summer of 2016 from the Commercial Construction industry where he has over 12 years of onsite experience managing all phases of multimillion-dollar construction for a variety of clients. Walker's specialties include: start to finish new facility construction, large scale renovations, bidding/estimating/proposals, site safety/OSHA compliance, contract administration of multiple delivery systems, budgeting and cost controls, site planning and scheduling, subcontractor/crew management, interface conflict resolution, and change negotiation/management. Walker holds a BS in Civil Engineering from Virginia Tech.

# Project Team

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## **JARED PERRAM**

### *Southwest Regional Operations Manager*

Beginning his career in renewable energy in 2009, Jared Perram has worked in all aspects of the solar industry in a variety of different operational roles under a large geographical umbrella. Starting as a residential installer he quickly evolved his role to project coordination and project management, ultimately assuming the responsibilities as an operational director for a California-based commercial solar developer. Jared has directly managed the installation of over 20 MW, and has managed the installation of over 70 MW while serving as operational oversight both on a residential and commercial/utility scale.

In addition to his operational aptitude and years of project management, Jared also brings experience in the form of financial analytics, technical sales support, cultural development, marketing and lead generation, solar design, and partner relations. He is a true advocate of solar and has shared his knowledge by training U.S. military veterans in the field on solar design and installation while aiding in one-on-one resume building and interview preparation. Jared is currently responsible for the Namasté Solar's Southwest commercial operations.



## **CHAD ENDICOTT**

### *Project Manager, Colorado*

With five years of solar industry experience, Chad Endicott comes to Namasté Solar with a track record of successfully managed PV projects including large commercial ground-mounted, rooftop, and carport canopy installations. Endicott is skilled in project scheduling, contract management, client relations, and construction planning. Prior to Namasté Solar, he worked in project management for another solar EPC company on projects ranging in size and locations throughout the United States. Having a passion for renewable energy, the environment, and the impacts of human development, quality and integrity have been a driving factor in delivering sustainable solutions for a diverse group of customers.

# Project Team

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## **ALEX HUNT // CO-OWNER**

### *Project Manager, Southwest Region*

Alex Hunt is new to the renewable energy field. His prior experience was site management in the exploration and production of natural resources in various regions of the U.S. After realizing the high volume of waste involved in the production of natural resources, he decided to make a change to the solar PV industry to have a more valuable and responsible impact in providing energy to his community. Alex has a degree in engineering technology, which enables him to be adaptable to the growing challenges of the solar industry. Alex has been with Namasté Solar since 2016 and, through his work as a commercial project manager in California, strives to promote the proliferation of the company's core values and have a positive impact on his peers and community.



## **JESS RODEN // CO-OWNER**

### *Project Manager, Northeast Region*

Since beginning his career in the solar industry with Namasté Solar in 2009, Jess has installed or managed commercial and residential solar electric projects totaling over 15 MW. Jess is experienced in all aspects of solar PV installation and has held roles as a commercial installer, commercial field supervisor and is currently a commercial project manager with the Northeast operations team. In this role, Jess is responsible for managing commercial projects from contract execution to commissioning. Responsibilities include subcontractor selection and management, procurement, project scheduling, utility interconnection processes and managing all project stakeholder expectations. As a co-owner in the Northeast operations team, Jess is excited to be participating in the development of the Namasté Solar culture and brand in his native area of the country.

# Project Team

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## **CONNOR SEERY // CO-OWNER**

### *Project Manager, Colorado*

Connor entered the solar industry in 2013 as a fast-paced residential rooftop installer and electrical apprentice. Connor joined Namasté Solar in January of 2015 as the Field Supervisor for the Builder New Construction Team, overseeing field operations and aligning the cornerstones for one of Namasté Solar's newest business units. In early 2016, he took on the role of Project Manager and Technical Designer, where he found success mentoring young electricians, managing customer relationships, and utilizing his electrical knowledge to design/build the largest residential rooftop PV system in Colorado – just shy of 100kW DC. Connor has worn many hats at Namasté Solar, exceling in customer service, project coordination, safety supervision and streamlining installation efficiencies. He brings these skills and aptitude to the Commercial Operations team, where he feels he can have an even more profound impact. Connor's passion for renewable energy sprouted from his experience at the University of Vermont where he holds a BS in Wildlife and Fisheries Biology. As a steward of the environment, he's passionate about mitigating future anthropogenic impacts and is aspiring toward a Master Electricians License.



## **MATT GRIFFITHS // CO-OWNER**

### *Service Manager*

Matt Griffiths entered the industry in 2006 as a residential installer. He quickly rose through the ranks as that company established itself as a premier commercial and residential EPC in the Mid-Atlantic and beyond. He received NABCEP certification in 2009 and became a Journeyman electrician in 2010. From training crews and leading 2.6MW of residential projects to commercial project management where he completed over 7MW of the company's largest, most complex and ultimately most successful projects at the time, Matt has seen the PV industry from all angles. Since joining Namasté Solar in 2014, he has established himself in the Operations and Maintenance side of the industry because he knows the importance of maintaining the customer's investment, which in turn propagates solar PV and clean energy as a key part of the solution to combatting environmental problems while still meeting global energy needs. As Service Manager, Matt is responsible for coordinating and reviewing all commissioning activities to ensure the final product meets our strict quality standard, as well as addressing any warranty service related issues that may occur after the project is completed.

# Project Team

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## **ANDREW HUMPHREY**

### *Professional Engineer*

Andrew Humphrey has more than 15 years of experience in the electrical engineering and construction industry. Since founding Andrew Humphrey Engineering in early 2016, Andrew has been involved with the design and engineering of over 100 MW-AC of distributed generation, including approximately 100 solar photovoltaic (PV) projects totaling 90MW-AC. Andrew earned a Bachelor of Science in Electrical Engineering and majored in Managerial Studies at Rice University, which combined his passion for engineering and business. He also attended the Colorado School of Mines where he earned a Master of Science in Electrical Engineering and took coursework on renewable electric power systems. Andrew is certified by the North American Board of Certified Energy Practitioners (NABCEP) and a registered PE in 20 states.

# Project Experience

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**STERLING COMMUNITY SOLAR**  
*Sterling, Colorado*

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**System Size**  
2.5 MW

**System Type**  
Single-Axis Tracker  
Ground-mounted



**FOOTHILLS SOLAR**  
*Loveland, Colorado*

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**System Size**  
3.5 MW

**System Type**  
Ground-mounted  
Single-Axis Tracker

# Project Experience

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**COLORADO STATE UNIVERSITY**  
*Fort Collins, Colorado*

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**System Size**  
1.2 MW

**System Type**  
Multiple rooftop



**CLARKSON SOLAR**  
*Potsdam, NY*

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**System Size**  
2.3 MW

**System Type**  
Ground-mounted

# Project Experience

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**TOWN OF WILLIAMSON**  
*Williamson, New York*

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**System Size**  
1.5 MW

**System Type**  
Ground-mounted



**NEW BELGIUM  
BREWING COMPANY**  
*Fort Collins, Colorado*

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**System Size**  
300 kW

**System Type**  
Rooftop

# Awards & Highlights

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## 2017

- Top Solar Contractor – Solar Power World
- Best for the World: Best for Workers – B Corporation
- Best Places to Work – Outside Magazine
- Best Solar Systems – Boulder Weekly
- Top Safety Award – Lennar

## 2016

- Best Solar Energy Provider – Daily Camera
- Best for the World: Best for Workers – B Corporation
- Best Places to Work – Outside Magazine

## 2015

- Best for the World: Best for Workers – B Corporation
- Best Places to Work – Outside Magazine
- Solar Power World Top Contractors

## 2014

- Most Democratic Workplaces – WorldBlu
- Best Places to Work – Outside Magazine
- Best Solar Energy Provider – Daily Camera
- Best for the World: Overall Impact; Environment Impact; Worker Impact- B Corporation

## 2013

- Most Democratic Workplaces – WorldBlu
- Best Places to Work – Outside Magazine
- Best for the World: Overall Impact – B Corporation
- B Corp Champion: Blake Jones – B Corporation
- Solar Contractors Top 100 (#59) – Solar Power World
- Business Innovator of the Year: Blake Jones – Boulder Chamber of Commerce

## 2012

- Best for the World: Overall Corporate Impact – B Corporation
- Best for the World: Positive Worker Impact – B Corporation
- Best for the World: Positive Environmental Impact – B Corporation
- 2012 Gold People's Choice Awards: Best Solar Provider Daily Camera

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